

**September 2024 Issue 23 Volume 254**

**Mission Statement:** *To prepare our members to best serve their communities and represent our industry through education, shared experiences, and motivation*



**Next Meeting:**  
  
**9/11  
Remembrance**  
  
**Thursday  
September 12th**



**We will never forget....**

**Order of Events**

**4742 Ray Boll Boulevard  
Columbus, Indiana**

**Self-guided museum tours open from 9:00 AM to 9:55 AM**  
**9:55 Ceremony Officially Begins with Opening Remarks:**  
**Charlie Mayberry, South Central IN Chapter President**  
**10:00 Honor Guard (Bartholomew County) Presentation of Colors**  
*National Anthem* Pledge of Allegiance  
**Time of Quiet Reflection and Thoughts / Prayer**  
**Brief Remarks by Guest Speakers:**  
**Larry Garrity, Bartholomew Co. Veterans Service Officer**  
**Justin Kiel, Center Operations Specialist for USO Camp Atterbury Center**  
**Gun Salute Taps**  
**10:45 AM - DISMISSAL OF PUBLIC**  
**11:00 AM to 11:30 – South Central Mbr. Mtg.**



**Justin Kiel**



**Larry Garrity**

**OUR  
PREZ  
SAYS...**



Good day fellow NABIP Members!

Bula!

Vinaka to Larry Mayfield for his presiding efforts at our August CE day as I hear it was enlightening and thanks also to his efforts for putting together our September meeting in Columbus. We've had some great meetings at the Bakalar Museum in the past and this one should be awesome as well!

Looking forward to seeing everyone there!

Next month we have a live, in person team to update the AEP and OEP changes and there are many! You'll want to attend and have your questions ready!

With that have a great SEPTEMBER!

*Charlie*

**Charlie Mayberry, NABIP/ South Central Indiana Chapter President**

**CHAPTER LEADERSHIP  
2024-2025**

<b>President:</b> Charlie Mayberry	<b>Immediate Past President:</b> Charlie Mayberry
<b>President Elect:</b> Johnny Reliford	<b>Secretary:</b> Jessica Croquart
<b>Treasurer:</b> Andrea Bogard	<b>Legislative:</b> Larry Mayfield
<b>Communications:</b> Andrea Bogard	<b>NABIP/Pac:</b> Ky Yarling
<b>ISAHU-Pac:</b> Larry Mayfield	<b>Professional Development:</b> Libertie Villalpando
<b>Awards/Vanguard:</b> Jessica Croquart	<b>Membership:</b> Johnny Reliford
<b>Retention:</b> Greg Allen	<b>Media Relations:</b> Laura D'Antoni
<b>Social Media:</b> Jessica Croquart	<b>Committee Assistants:</b> Kaitynn Loy Christina McGinley

**A Goal without a  
Plan is just a WISH.**



NABIP/South  
Central Chapter  
Website:  
NABIPSCI.org



NABIP – South  
Central  
Indiana Chapter



**September 12<sup>th</sup> – 9/11 Remembrance**

**October 10<sup>th</sup> – AEP & OEP Panel Discussion**

**November & December – no meetings**

**January 9<sup>th</sup> – Celebration Luncheon**

**February 13 – Lora Mount, Elder Law Attorney**

**February 23-25, CAPITOL CONFERENCE**

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All financial records are available for review. Contact Andrea Bogard, Treasurer, at [ABogardInsurance@yahoo.com](mailto:ABogardInsurance@yahoo.com). Copies of the By-Laws are available. Contact Jessica Croquart, Secretary, at [jessica.croquart@SIHO.org](mailto:jessica.croquart@SIHO.org)



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## SOUTH CENTRAL INDIANA SEPTEMBER MEMBER ANNIVERSARY

**BRIDGET REDMON - 20 YRS.**  
**DOUG SIDEBOTTOM – 21 YRS.**  
**NANCY SWANK – 22 YRS.**



### Midwest Insurance Marketers of America

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# 9/11 Recollections



**Larry Isom:** What do I remember about 9/11? It began as a day just like any other day at work at the trucking company where I worked then, until it wasn't, when someone yelled out, "the Twin Towers have been hit." The TV was on in one of the offices. I jumped and went to the doorway and couldn't believe my eyes. I could see the outline of a plane where it hit one of the towers and while I watched in horror as a second plane, "I was actually watching it happen" a second plane hit the other tower. And then the most horrible scene unfolded as we watched the buildings crumble and you could see people jumping out of the building to their death below rather than be burned alive. It was mind boggling devastatingly to see. We couldn't imagine what was happening inside the towers. Then we saw the video where people in the streets were running away from the devastation and billowing smoke was following chasing as they ran.

There was no news yet as to who was responsible or why. At first it was thought that the first plane was out of control and hit one of the towers, but then when the second plane hit, you just knew it was an act of war against the United States of America. And before you could even comprehend all of this, a plane hit the Pentagon. Oh My God, what was going to happen next. Was it going to be our Capital Building in Washington DC or the White House, or what.

Later, we heard about the plane that went down in Pennsylvania and the heroics of some passengers who attacked the hijackers and saved that plane from hitting one of our buildings in DC. I'll never forget the story about the man on the Pennsylvania plane, telling others who joined him. "LET'S ROLL" he said, as they went for the Hijackers. All those aboard were killed.

It was a memory like the day the Challenger Space Ship exploded before our eyes as we watched on TV with Krista McAuliffe, a school teacher among the killed astronauts.

God Bless and thank all the First Responders that day who ran into the burning crumbling buildings as people were running out and God Bless all those who died that day and also years later smoke and dust inhalation.

Like Pearl Harbor Day, it was a "Day of Infamy" to quote President Franklin Roosevelt.

**Dana Loy:** I was visiting an old high school teacher the day it happened and I remember when we saw the tv on. We both watched someone jump out of the building. We were realizing how bad this truly was. I thought 'What was inside that building would make someone jump from a 100 story window?'



Suddenly we all know that the homeland wasn't really safe anymore. I went right to church and spent the day praying. That evening we had a service.

One thing I remember that was said – we can never win a Muslim to Jesus if we hate him. But what was birthed out of that day was a rise in patriotism like we hadn't seen since Ronald Reagan. The churches were full. It was finally a nation that had turned to God. American flags were being waved again.

At that time, I believe we realized we needed to come together as a country to be able to live in the Land of the Free and Home of the Brave.



## Jess & Sandra Carrasquillo (co-founders)



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**THE PHARMACEUTICAL FACTS, POLICY AND THE MARKET TODAY CERTIFICATION HAS BEEN DEVELOPED BY NABIP TO EDUCATE, EXPLAIN, AND DISCUSS THE MANY PARTS OF PRESCRIPTION DRUGS AND THEIR IMPACT ON AMERICA'S HEALTHCARE AND HEALTH BENEFITS. THIS COURSE WILL EXPLORE THE INTERACTION BETWEEN STAKEHOLDERS, CLINICAL AND ECONOMIC POSITIVES, OBSTACLES THAT AFFECT THOSE THAT PROFIT, AND POPULATION THAT RELY ON PRESCRIPTION DRUGS. STUDENTS WILL GAIN A FOUNDATION OF THE INDUSTRY, ROLE OF PRESCRIPTION DRUGS AS A MEANS OF PROVIDING MEDICAL TREATMENT, PAYMENT OF THOSE BENEFITS AND PREDICTIONS FOR THE FUTURE.**

### **COURSE HIGHLIGHTS**

- **THE EVOLUTION OF DRUG REGULATIONS: A FOCUS ON THE EVOLUTION OF DRUGS, REGULATIONS, THE INDUSTRY'S POWER IN SETTING THE TABLE FOR HOW NEW DRUGS ENTER THE MARKET, AND HOW PRICING WORKS.**
- **THE MODERN DRUG MARKET: HOW THE SUPPLY CHAIN IS FOR AND AGAINST CONSUMERS AND PAYERS, AND THE ROLE THAT INSURERS AND SELF-FUNDED PLANS HAVE IN THE PAYMENT OF MEDICATION.**
- **THE "SECRETS" OF PRESCRIPTION DRUG COSTS: A LOOK INSIDE HEALTH CARE SPENDING AND WHAT WE EXPECT THE NEAR-TERM FUTURE TO LOOK LIKE IN TERMS OF PLAN DESIGN AND PAYMENT.**

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## 14th Annual Carol Cutter Golf Scramble September 13, 2024

**Stone Crest Golf Club 7001 Stone Crest Dr. Bedford, IN 47421**  
**Registration: 9:00 AM - 10:15 AM**      **Shotgun Start: 10:30 AM**  
**Cost Per Golfer: \$80**

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# September Charity of Choice:



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The USO is *not* part of the federal government. A congressionally chartered, private organization, the USO relies on the generosity of individuals, organizations and corporations to support its activities, and is powered by a family of volunteers to accomplish our mission of connection.



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The complex block features a photograph of a smiling female patient in a dental chair being examined by a dentist. To the right of the photo is a white background with green and blue text and logos. The text includes a sponsorship announcement for Paramount Dental, a tagline about insuring smiles, and logos for Paramount Dental (an affiliate of ProMedica) and NABIP (National Association of Benefits and Insurance Professionals, South Central Indiana Chapter).



# September Collection Item:

*Packages of  
Dried Potatoes & Rice  
Dishes*



**50** = the number of cereal boxes you get  
CE Day when you ask 29 people to donate  
one each, but you have a generously giving  
group.





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**NABIP members now have access to a virtual background that can be downloaded and used during video calls. This background is designed to enhance professionalism and NABIP membership in virtual meetings. Members can easily**

**integrate this background into their preferred video conferencing platforms**

**to elevate their online presence. Contact Andrea Bogard**

**([ABogardInsurance@Yahoo.com](mailto:ABogardInsurance@Yahoo.com)) for the website link!**

# NABIP | pac

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**Coming  
October 10<sup>th</sup>**



# **PANEL Discussion**



**“OEP and AEP Changes: What You Need To Know” lead by Pam Evans, Star Benefit Associates and Carol Flispart, CareSource**

**Thursday, October 10th**



**PAM EVANS**



**CAROL FLISPART**

